



John Hansen, President • 928-279-5740 • jhansen@laron.com
Jeffrey McKnight, Secretary • 928-692-7774 • jeff@icorpaz.com
Kenneth Dean, Treasurer • 928-757-4386 • kdean@lomanco.com
Dolly Moore, Dir of Membership • 928-715-0054 • dolly@1-callstaffing.com

<http://www.mohavemfgassociation.com>

Serving the manufacturing industry by providing profitable & valuable business solutions

KAMMA REGULAR MONTHLY MEETING

December 18, 2018

1:00 PM – 2:30 PM

**LOCATION: Kingman Airport Administration Building
7000 Flightline Drive, Conference Room**

December 18, 2018 MEETING SUMMARY

- I. **Welcome:** John Hansen welcomed everyone and invited all to introduce themselves. The 25 attendees were:

| | |
|-----------------|---|
| John Hansen | Laron |
| Jeff McKnight | I-Corp Arizona, Inc. |
| Scott Brackett | Brackett Aero Filters |
| Pat Farrell | JAVC (Jerry Ambrose Veterans Council) |
| Mike Hindenach | Kingman Area Chamber of Commerce |
| Jen Miles | Mayor - City of Kingman |
| Gary Kellogg | City of Kingman |
| Bennett Bratley | City of Kingman |
| Tim King | NACFD |
| Carol Gunnerson | KUSD CTE |
| Beth VanHoose | KUSD CTE |
| Joe Throneberry | Labor Systems / Allied Forces |
| Carl Hays | M-14P, Inc. |
| Keli Hindenach | MCC |
| Mary Mendola | Mohave County Workforce Development |
| Tammy Brown | Mohave County Workforce Development |
| Lisa Black | GEO Group |
| Amy West | WAVE / JTED |
| Oz Khan | AIMS (Arizona Institute of Medicine & Surgery) |
| Debra Sixta | Economic Development and Tourism Commission Liaison |
| Sharon Nott | J-M Eagle |
| Alicia Harkey | J-M Eagle |
| Dotty McNulty | Properties at Valle Vista |
| Burley Hambrick | City of Kingman |
| Steve Johnston | City of Kingman |

- II. The meeting minutes from the November 19, 2018 meeting were reviewed and approved without correction or edits. All KAMMA Meeting minutes are posted on the KAMMA website: (<http://www.mohavemfgassociation.com/>)

III. Financial Report: Jeff McKnight confirmed the bank balances of:

| | |
|--|-------------------|
| Beginning Balance (Through 10/31/2018): | \$5,704.64 |
| Ending Balance (Through 11/30/2018): | \$5,704.64 |

IV. Old Business:

- a. **Membership Update:** Jeff McKnight reported total membership at 45 which consists of 28 paid, 14 Ex-Officio and 3 comp'd members.

- b. **Training Update:** Member, Joe Throneberry, Chairman for the Workforce Development Board, Keli Hindenach, Community/Corporate Education Coordinator of MCC along with Mary Mendola, Workforce Program Supervisor (ARIZONA@WORK) and assistant, Tammy Brown shared details of upcoming training opportunities to be offered by the One Stop Career Center and Mohave Community College in the coming weeks. Flyers were handed to the attending group relative to Certified Production Technician (CPT), multiple Building Performance Institute, Inc. (BPI) certifications training opportunities as well as the Management Training Series to be offered by MCC. Mary reminded the group of the WIOA (Workforce Innovation and Opportunity Act) funds that are available to offset costs for training. There will be an informative meeting January 4th at the One-Stop Center relative to the CPT program to begin March 23rd. Members were encouraged to contact Mary, Tammy, Keli or Joe to explore these opportunities.

Joe shared that his company had a resume for a Union Millwright and if anyone had a need for this type skilled worker to contact him.

- c. **Website Maintenance:** John Hansen indicated that Dolly Moore has been working to keep the KAMMA website up to date with member's information and help create new member's pages as the information is submitted. John reminded all of the value and importance of utilizing the website to showcase each member's company information as well as consulting the calendar for upcoming events.

V. New Business

- a. **Water Rate Discussion – February / Discussion by City of Kingman:** John Hansen informed the group that Tina Moline, Financial Services Director for the City of Kingman will attend the February KAMMA meeting to share details on the new water rate model. John encouraged members to attend and take advantage of the opportunity to gain true and accurate information.

- b. **Chamber Mixer Hosted by KAMMA – Update:** John Hansen explained details of the upcoming Chamber Mixer to be hosted by KAMMA at the Kingman Municipal Airport Administration Building (Truck Bays) January 17th. KAMMA has hosted the

mixer successfully in recent years and is looking to make another memorable experience. John informed all that the mixer would take the place of the regular monthly KAMMA meeting for January and encouraged everyone to come and bring a friend or neighbor. A flyer for the event was passed out to the attending group.

- c. **Industrial Park Traffic Survey – Update from City of Kingman Public Works:** Burley Hambrick, Project Manager for the City of Kingman provided results of a seven day traffic survey performed at the entrance / exit of the Industrial Park near the BNSF bridge earlier in December. The survey was very detailed and separated commercial traffic from passenger vehicles. The numbers were surprising to see with over 5,200 vehicles entering and exiting the Park daily with almost half of that total being commercial vehicles. The survey included counts relative to the time of day where peak times could be identified.

John Hansen commended Burley for the comprehensive report and extended gratitude to Burley and the City of Kingman for the quick response to this request. John shared with the group how this information could be utilized to understand more fully our needs within the Industrial Park to have more than one entry/exit. The presentation of the facts produced by this survey is intended to help communicate the need to ADOT at their State Transportation Board meeting to be held here in Kingman January 18, 2019.

- d. **Partner Updates: JTED, MCC, Kingman Area Chamber of Commerce, City of Kingman and Others:**

Keli Hindenach, Community/Corporate Education Coordinator of MCC reported that MCC has recently opened its observatory at the Neal Campus-Kingman and displayed the new Mead Starfinder Dobsonian telescope that was donated to the college by the High Desert Astronomy Club. MCC is looking to use the telescope in future events as well as offer use to the community as well.

Keli reminded the group of the Management Training Series that is filling fast and encouraged managers to consider this training for their staff. Also gaining traction is the Career Readiness Training classes that will offer applied math, soft skills, critical thinking and many more topics that will be helpful in training workforce candidates.

Mary Mendola, Workforce Program Supervisor - ARIZONA@WORK explained the ACRC (Arizona Career Readiness Credential) program to the group and indicated that it is a great screening tool to use for selecting candidates for employment. The program will work together with the classes being offered by MCC for developing critical basic skills. Mary indicated that the program is being funded by the State.

Mike Hindenach, President and CEO of Kingman Area Chamber of Commerce informed the group of the upcoming morning mixer to be held at Desert Highlands. Also upcoming is a ribbon cutting for Computer Nerds and of course the evening mixer to be held at the Airport and hosted by KAMMA.

Mike reiterated the success of the Reality Store event for the 8th graders and thanked all who contributed to the success.

Bennett Bratley, Economic Development Manager for the City of Kingman gave update to the many projects being worked on within the Airport / Industrial Park including erecting informative signs on available lots near Bonanza & Commerce Drives and also Transport Rd. Bennett indicated that there was quite a bit of activity going on relative to the streets with signage being added and repairs being made by the County. Bennett expressed many thanks to the County as they have been a pleasure to work with and things are moving in a good direction.

Bennett is working to identify and compile listings for parcels available for sale or lease and indicated that he is working with interested parties currently making inquiries on available sites. It is the intention of the City to learn more about the existing tenants and the industries served to better be able to market our park.

Rail is a critical service that many tenants require and Bennett noted there were 168 rail cars brought in to customers in the month of October. Also noted is that 14% of existing Industrial Park tenants receives materials by rail. Rail is a mandatory service required by many companies looking to relocate in our region and our access to the BNSF line is crucial for growth.

Jen Miles, Mayor for the City of Kingman shared details relative to the City continuing the work sessions on the traffic interchanges on the I-40. Jen reminded all that there is much critical planning and decision making to be made in the coming days to position the City for moving into the future. Jen encouraged all to attend Council meetings and support what we know will lead to prosperity.

Gary Kellogg, Economic Development and Planning Manager for the City of Kingman reported that the City is working to open up the next 1,400 acres of the Airport / Industrial Park that will allow more options for expansion and generate more choices for companies looking to relocate to our region. Gary shared that the Economic Development group is working toward a new marketing and branding effort to help gain traction in finding tenants.

Gary offered many thanks to Steve Johnston and Bennett Bratley for their work in moving the Airport and Industrial Park into the future.

Gary did share details of research into adding a digital sign to the existing main sign at the entrance of the Airport / Industrial Park which would cost approximately \$24K. The concept would be that the digital sign could be utilized for critical messaging for Airport and Park tenants and also be a method for companies to advertise as well generating some cash flow to help offset costs. John Hansen indicated this feature may not be out of reach and could in fact be a much needed asset.

Steve Johnston, Airport General Manager for the Kingman Municipal Airport noted that the Airport has applied for a Supplemental Grant that would be paid 100% with no local match required. It will be March of 2019 before knowing the outcome.

Pat Ferrell, President – Jerry Ambrose Veterans Council (JAVC) reported that the JAVC has a vault door that is for sale with a price tag of \$10K to \$100M. The vault door is a piece being removed from the building downtown that JAVC is renovating for its new home. Pat welcomed all to help promote the sale of the door. Pat noted that JAVC received a \$150K grant to assist the opioid crisis for veterans. Pat extended thanks to all those that helped in the Toys for Tots effort that is coming to a close for the year.

Oz Khan, Chief Administrative Officer, Arizona Institute of Medicine & Surgery (AIMS) appealed to the group for input relative to after-hours services for drug screening, medical services and urgent care. Oz indicated that it is difficult to staff their facility for after-hours services with minimal traffic. Oz welcomed input and discussion to allow their group to fully understand specific requirements needed.

John Hansen indicated to the group that he will be speaking by invitation at the second national Next Generation Sector Partnership Academy being held in Austin, TX February 12 & 13, 2019. John is pleased to have the opportunity to participate in the NextGen Academy and represent KAMMA and our community. More information on the event is available online;
<http://www.nextgensectorpartnerships.com/2019-academy>

VI. NEXT REGULAR KAMMA MEETING:

Tuesday, February 19, 2018

1:00 PM – 2:30 PM

**Location: Kingman Airport Administration Building
7000 Flightline Drive, Conference Room**