



John Hansen, President • 928-279-5740 • jhansen@laron.com
Jaime Ramirez, Vice President • 928-681-7473 • jaimeramirez@JMEagle.com
Nicole Hubbard-Szala, Treasurer • 928-692-4050 • Nhubbardszala@woodmark.com
Jeffrey McKnight, Secretary • 928-692-7774 • jeff@icorpaz.com
Dolly Moore, Dir of Membership • 928-715-0054 • dolly@1-callstaffing.com

<http://www.mohavemfgassociation.com>

Serving the manufacturing industry by providing profitable & valuable business solutions

KAMMA REGULAR MONTHLY MEETING

February 19, 2019

1:00 PM – 2:30 PM

**LOCATION: Kingman Airport Administration Building
7000 Flightline Drive, Conference Room**

February 19, 2019 MEETING SUMMARY

- I. **Welcome:** John Hansen welcomed everyone and invited all to introduce themselves. The 35 attendees were:

John Hansen	Laron
Kenny Dean	Lomanco West
Jeff McKnight	I-Corp Arizona, Inc.
Dolly Moore	1-Call Staffing
Jaime Ramirez	J-M Eagle
Nicole Hubbard-Szala	American Woodmark
Tom Beller	1-Call Staffing
Scott Brackett	Brackett Aero Filters
Pat Farrell	JAVC (Jerry Ambrose Veterans Council)
Mike Hindenach	Kingman Area Chamber of Commerce
Bennett Bratley	City of Kingman
Tim King	NACFD
Carol Gunnerson	KUSD CTE
Beth VanHoose	KUSD CTE
Joe Throneberry	Labor Systems / Allied Forces
Carl Hays	M-14P, Inc.
Keli Hindenach	MCC
Tammy Brown	Mohave County Workforce Development
Lisa Black	GEO Group
Amy West	WAVE / JTED
Debra Sixta	Economic Development and Tourism Commission Liaison
Dotty McNulty	Properties at Valle Vista
Steve Johnston	City of Kingman
Ken Hewitt	AZDES, ARIZONA@WORK
Paul Gaines	Alpha Zulu
Kim Rogers	Goodwill
Meghan Borker	MCC – SBDC
Lisa Card	MCC – SBDC
John Nelson	AZ Office of Economic Security

Andy Ridley	AZ Office of Economic Security
Blain Smith	West Coast Netting
Jason Millen	ARIZONA@WORK
Tim Woods	Mohave County Fairgrounds
Tami Ursenbach	Mohave County Economic Development
Jeri Wolsey	Kingman Unified School District

II. The meeting minutes from the December 17, 2018 meeting were reviewed and approved without correction or edits. All KAMMA Meeting minutes are posted on the KAMMA website: (<http://www.mohavemfgassociation.com/>)

III. **Financial Report:** Kenny Dean confirmed the bank balances of:

Beginning Balance (Through 11/30/2018):	\$5,704.64
Ending Balance (Through 1/31/2019):	\$10,488.94

Credits totaling \$5,400 (27 Member Dues @ \$200 each) were deposited.

Debits totaling \$615.70 were posted. Debit details: Mixer Expenses @ \$550 / Credit Card fees @ \$65.70 (9 fees@ \$7.30 for each member dues payment transaction)

IV. **Old Business:**

a. **Membership Update:** Dolly Moore reported total membership at 41 which consists of 27 paid, 11 Ex-Officio and 3 comp'd members.

b. **Training Update:** Tammy Brown, Business Services Coordinator for ARIZONA@WORK, Mohave & La Paz Counties shared information from Mary Mendola who could not attend today's meeting; Tammy indicated that there is a commitment from the Fire department to teach the First Responder training and it is Mary's intent to begin getting companies to get their employees signed up to take advantage of the opportunity.

Tammy distributed flyers with information relative to CPT (Certified Production Technician) training as well as a Construction Apprentice Recruitment to take place March 5, 2019 at the Mohave County Administration Building in the Saguaro Conference Room.

**(Per Mary Mendola via email): The KAMMA recruitment and retention committee met on 2/11. We discussed employer expectations for hiring. Currently the pool of job seekers does not possess the skills and experience required by employers.*

How can the existing job seekers be prepared to create a desirable hiring pool? This could include the AZ Career Readiness Credential testing and curriculum for seniors in high school and those job seekers who are not work ready. We need to determine what other training ARIZONA@WORK could offer.

The Chamber mentioned two events planned for 2019 that could be utilized to educate employers about solutions to handle the reality of the current job seeker

pool. We will check with the Commerce Authority for suitable presenters and look to employers such as Dot Foods to talk about their hiring/training strategies.

We also discussed how high school students could be prepared to go to work upon graduation. We could potentially partner with MCC for a pre-apprenticeship that includes internships at various employers for high school seniors.

Tim Woods, General Manager for the Mohave County Fair Association offered the availability of rooms at the fairgrounds for various training classes if needed. Tim encouraged coordinators to contact him to discuss details.

Keli Hindenach reminded all that MCC is still offering the Management Training Series as well as the new ACRC (Arizona Career Readiness Credential) training obtainable through ARIZONA@WORK.

Lisa Card of MCC noted that there will be an upcoming Lunch & Learn on the topic Cyber Security

- c. **Website Maintenance:** Dolly Moore encouraged members to submit their company's information for their member page on the KAMMA website if they have not done so. Dolly reminded members to utilize the calendar for reference of upcoming events.

V. New Business

- a. **Chamber Mixer Hosted by KAMMA – Review:** John Hansen extended sincere Thanks to Mike Hindenach and the Kingman Area Chamber of Commerce, Steve Johnston and the City of Kingman, Tom Beller and 1-Call Staffing and The Garlic Clove for the great success of the January evening mixer hosted by KAMMA at the Kingman Municipal Airport Administration building and garage. The event attracted over 75 people to come out and enjoy an evening of refreshments and great company.

John gave brief summary of a meeting prior to the start of the mixer where the KAMMA Board of Directors and some of its members were privileged to meet with the Arizona State Transportation Board members as they were in town for the January board meeting scheduled for Friday January 18th here in Kingman. KAMMA was able to share with the ADOT Board Members the dire need for a second access to our Industrial Park and Airport and discuss how many of the interchanges in our area need expansion and development.

- b. **Representative Paul Gosar – Roundtable Meeting in April – KAMMA Members Welcome:** Monday April 8th, 3pm is the date for the Roundtable Meeting with US Representative Paul Gosar that will be held at the Kingman Municipal Airport Administration Building. Penny Pew, will coordinate and send out a formal invitation to those submitting their email addresses. Dolly Moore encouraged any members desiring to attend the meeting to contact her for confirmation.

- c. **KAMMA General Meeting Day / Date Discussion:** The group shared discussion of the past meeting days being predominately Mondays and there have been requests to consider a different day of the week to hold the regular meetings. John Hansen asked a show of hands in favor of declaring the Third Tuesday of each month the target meeting day and the majority voted in favor with none opposed to the change. Moving forward the KAMMA monthly general meeting will be held on the 3rd Tuesday of each month.
- d. **Update on Interchange Discussions:** John Hansen shared more details of the recent meeting with the ADOT Transportation Board and noted that all of Kingman's traffic interchanges are now on ADOT's radar. The recent meeting was a powerful exchange of information and the results were very positive. John reminded all that ADOT also needs to hear from the public as well and encouraged members to write letters in support of these critical projects in our area.

John shared news that Bill Lenhart, principal of Sunbelt Development & Realty Partners, LLC recently offered to donate land for a fire station and city park in the area of the Rancho Santa Fe Parkway traffic interchange. John emphasized to the group how passionate Bill and his group are in making the Rancho Santa Fe Parkway a reality and how willing they are to work with others to move forward.

- e. **Partner Updates: JTED, MCC, Kingman Area Chamber of Commerce, City of Kingman and Others:** Amy West Superintendent for WAVE / JTED indicated that the Board is working on creation of a strategic plan that will incorporate marketing strategies and transition programs with goals to create innovative and creative thinkers.

Amy noted that she has a meeting scheduled with John Hansen at Laron on Thursday February 21st to discuss a pre-apprentice program for the high schools and possibly bring students out to Laron during common hours.

Mike Hindenach, President and CEO of Kingman Area Chamber of Commerce invited all members to the 26th annual Hollywood & Wine Extravaganza to be held at the Mohave County Fairgrounds Saturday February 23rd from 6 to 9pm.

Bennett Bratley, Economic Development Manager for the City of Kingman reported on much activity relative to land sales and leasing. Two land sales have recently been completed and there are multiple parties considering our area for expansion. In all, there is potential of \$300M in capital investments and possibly over 400 jobs that could find home in our region.

Bennett also shared facts relative to rail service within the Industrial Park. In 2018 there were 1,591 cars serviced and 4,579 cars stored. The 2018 monthly average was around 132 rail cars. The current average is around 135 rail cars a month between 12 companies and 14% of our park tenants take advantage of rail on a regular basis.

The City is working with Patriot Rail to upgrade the signage at the rail crossing on Mohave Airport Drive to improve safety at this dangerous crossing. Mohave County

has been very cooperative and welcoming to the safety improvement the LED signs bring.

An economic development grant offered through the Arizona Commerce Authority is being applied for by the City which could assist in road improvements (3 roads specifically) that are estimated at \$275K plus engineering.

Pat Ferrell, President – Jerry Ambrose Veterans Council (JAVC) noted that their organization is fighting the opioid epidemic along with others doing the same as the problem is real and affects the entire community. JAVC has been active recently in efforts to create 25 apartments to be built for veteran housing here in Kingman. Pat reminded members that JAVC is a State approved organization that is qualified to receive donations from companies or individuals. A couple can donate up to \$800 and this amount is directly deducted from their state tax obligation.

Tami Ursebach, Economic Development Director for Mohave County welcomed the opportunity to meet the group as she was recently hired to her current responsibility with the County. Tami looks forward to working with the City, KAMMA and all others to find ways to recruit new business to our area.

Lisa Black, Education Administrator with the GEO Group explained to the members that the prison can offer many opportunities (non-contact) for students looking to work in law enforcement. Lisa encouraged anyone interested to contact her for more information.

Tim King, Interim Fire Chief for Northern Arizona Consolidated Fire District shared news that NACFD was working with the City of Kingman Fire Department under a mutual aid agreement to cross train to each other's areas and familiarize each team with details that would help them be more efficient when being called to assist the other department.

John Nelson, Consultant to Arizona Office of Economic Opportunity along with Andy Ridley, AZ Career Readiness Credential Program Coordinator shared with the group details of the Arizona Career Readiness Credential that is a tool for job seekers to gain skills needed to succeed in any occupation or industry in our state. This is an initiative set forth by Governor Ducey to help develop a ready workforce that businesses need. This credential can be earned at near zero cost in most cases and will be beneficial to both employees and businesses. More can be learned at: <https://acrc.az.gov/>
ACRC training is being offered by MCC locally.

- f. Resignation – Kenneth Dean:** John Hansen informed the group that Director Kenny Dean acting as KAMMA Treasurer since the inception of the organization has offered his resignation and will be considered by the Board of Directors.
- g. Board Member Recruitment Efforts:** John Hansen shared with the membership that the Board has been working to fill the vacant director position of Vice President as well as Treasurer and that consideration of applicants Jaime Ramirez and Nicole Hubbard-Szala will be considered by the Board in a special meeting directly after the

completion of the monthly meeting. Jaime is the General Manager of J-M Eagle and looking to fill the Vice President position. Nicole is the Human Resources Manager for American Woodmark and offering to fill the Treasurer position.

VI. NEXT REGULAR KAMMA MEETING:

Tuesday, March 19, 2018

1:00 PM – 2:30 PM

**Location: Kingman Airport Administration Building
7000 Flightline Drive, Conference Room**

2:45